## HIGHLIGHTS

## Annual Changes

The overall Distributive Trade increased by $4.8 \%$ for the year ending Quarter three of FY 2020/21 compared to $4.6 \%$ increase for the year ended Quarter two of FY 2020/21.

Figure 1: Annual average percentage changes


The Main contributors to the $4.8 \%$ increase in Distributive trade were;

- A 6.6\% increase in wholesale trade for the year ending Quarter three of FY 2020/21 compared to an 8.2\% increase for the year ended Quarter two of FY 2020/21.
This increase was mainly driven by an $8.6 \%$ increase in the trade of other specialized wholesale trade in the year ending Quarter three of FY 2020/21 compared to a 10.8\% increase for the year ended Quarter two FY 2020/21.
- A $5.1 \%$ increase in the Retail trade for the year ending Quarter three of FY 2020/21 compared to a 3.6\% increase for the year ended Quarter two of FY 2020/21. This increase was mainly driven by;
- A 6.0\% increase in Retail sale in non-specialized stores in the year ending Quarter three of FY 2020/21 compared to a $1.9 \%$ increase for the year ended Quarter two FY 2020/21.
- An $8.3 \%$ increase in Retail sale of other household equipment in year ending Quarter three of FY 2020/21 compared to a $0.4 \%$ decrease for the year ended Quarter two FY 2020/21.


## Quarterly Changes

The Distributive Trade decreased by 6.2\% in the third quarter of FY 2020/21 compared to a $4.2 \%$ increase in the second Quarter of FY 2020/21.

## Figure 2. Quarterly percentage changes



The 6.2\% decrease in trade in Quarter three FY2020/21 was mainly due to:

- A $6.7 \%$ decrease in wholesale trade in Quarter three of FY 2020/21 compared to a $6.7 \%$ increase in Quarter two of FY 2020/21. This decrease was mainly driven by;
- A 4.0\% decrease in other specialized wholesale trade in Quarter three of FY 2020/21 compared to a 6.4\% increase in Quarter two FY 2020/21.
- A 6.4\% decrease in Retail trade in Quarter three of FY 2020/21 compared to a $4.6 \%$ increase in Quarter two of FY 2020/21. This decrease was mainly driven by:
- A $7.0 \%$ decrease in Retail sale of goods in non-specialized stores in Quarter three of FY 2020/21 compared to a $10.0 \%$ increase in Quarter two FY 2020/21.

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Friday $28^{\text {th }}$ May 2021
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## Index of Distributive Trade Metadata

## Definition and Purpose

Distributive Trade statistics is a subject area of economic statistics concerned with the provision of data about economic units whose main activity is Wholesale and Retail i.e. (sale without transformation) of any types of goods together with performing services incidental to sales such as repair, installation and delivery.

The main purpose of the Index of Distributive Trade is to describe the short-term changes in wholesale and retail trade output and distributive trade sectors as a whole and their respective components.

## Coverage of the Index

The Index of Distributive Trade covers Section of G of the International Standard Industrial Classification (Rev 4). It comprises of the three divisions namely;

- Wholesale \& Retail Trade and Repair of Motor Vehicles and Motorcycles
- Wholesale Trade Except of Motor Vehicles and Motor Cycles
- Retail Trade Except of Motor Vehicles and Motor Cycles


## Revision Policy

In compilation of Indices, revision of the previous indices is done where necessary. This happens mainly due to missing data required to produce the index at particular time leading to imputation of data for the missing period. Therefore in the event where the actual data is collected at later time, then the revision of the Index of Distributive Trade is done. The policy states that indices of the last quarter may be revised if necessary.

## Data sources

Administrative data sources containing turnover are used for compiling the Index. This is supplemented by survey data directly collected from businesses in the Wholesale and Retail sector.

## Periodicity of Index Compilation

The Index of Distributive Trade is produced on quarterly basis according to the International Recommendations for Distributive trade Indices and Hand book on good practices of United Nations, 2010. They recommend that the indices of turnover be compiled on a monthly basis or Quarterly depending on the resources.

Table 1: Quarterly Indices of Distributive Trade from Quarter-2 2019/20 to Quarter-3 2020/21

| Base Period July 2016 to June 2017=100 | Weight | FY 2019/20 |  |  | FY 2020/2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry Group |  | Quarter-2 | Quarter-3 | Quarter-4 | Quarter-1 | Quarter-2 | Quarter-3 |
| Total Trade | 1,000.0 | 91.29 | 85.47 | 89.36 | 91.65 | 95.52 | 89.59 |
| Wholesale and Retail Trade and Repair of Motor Vehicles and Motor Cycles | 99.3 | 79.70 | 77.54 | 75.25 | 82.88 | 74.93 | 73.43 |
| Wholesale Trade Except of Motor Vehicles and Motor Cycles | 416.0 | 90.55 | 85.71 | 89.95 | 91.77 | 97.95 | 91.38 |
| Retail Trade Except of Motor Vehicles and Motor Cycles | 484.7 | 94.29 | 86.89 | 91.73 | 93.35 | 97.64 | 91.36 |
| Wholesale \& Retail Trade and Repair of Motor Vehicles and Motor Cycles | 99.3 | 79.70 | 77.54 | 75.25 | 82.88 | 84.40 | 82.62 |
| Whole sale and retail sale of new and used vehicles | 63.4 | 75.40 | 71.14 | 67.52 | 77.65 | 82.22 | 78.40 |
| Maintenance and repair of Motor vehicles | 1.6 | 83.88 | 87.95 | 75.73 | 88.28 | 92.91 | 86.28 |
| Sale of motor vehicle parts and Accessories | 17.0 | 82.83 | 83.50 | 93.65 | 91.86 | 89.20 | 90.25 |
| Sale, maintenance and repair of Motorcycles and related parts and accessories | 17.3 | 90.30 | 91.77 | 83.59 | 92.22 | 88.40 | 92.46 |
| Wholesale Trade Except of Motor Vehicles and Motor Cycles | 416.00 | 90.55 | 85.71 | 89.95 | 91.77 | 97.95 | 91.38 |
| Wholesale on a fee or contract basis | 6.2 | 95.13 | 99.57 | 87.73 | 100.90 | 105.49 | 97.98 |
| Wholesale of agriculture raw materials and Live animals | 7.6 | 86.87 | 94.70 | 94.35 | 100.86 | 89.93 | 98.50 |
| Wholesale of food, beverages and tobacco | 44.8 | 106.64 | 89.72 | 90.61 | 99.20 | 104.36 | 81.29 |
| Whole sale of household goods | 18.3 | 95.91 | 88.51 | 91.45 | 86.24 | 93.69 | 88.76 |
| Wholesale of machinery, equipment and supplies | 37.6 | 105.27 | 88.65 | 98.26 | 99.83 | 113.08 | 102.55 |
| Other Specialised wholesale | 301.5 | 85.59 | 83.87 | 88.30 | 89.17 | 94.86 | 91.07 |
| Retail Trade Except of Motor Vehicles and Motor Cycles | 484.7 | 94.29 | 86.89 | 91.73 | 93.35 | 97.64 | 91.36 |
| Retail sale in non-specialized stores | 179.5 | 100.17 | 89.51 | 92.13 | 92.83 | 102.08 | 94.89 |
| Retail Sale of Food, Beverages and Tobacco in Specialised stores | 19.8 | 107.45 | 88.86 | 103.18 | 103.97 | 119.14 | 94.85 |
| Retail sale of automotive fuel in specialized stores | 97.0 | 82.11 | 77.60 | 80.26 | 80.56 | 87.75 | 80.42 |
| Retail sale of Information and Communication Equipment in Specialised Stores | 31.4 | 103.64 | 98.28 | 114.76 | 123.24 | 113.83 | 102.82 |
| Retail sale of Other Household Equipment in Specialised Stores | 88.0 | 95.01 | 86.60 | 88.52 | 97.01 | 94.59 | 93.79 |
| Retail Sale of Cultural and Recreational Good in Specialised Stores | 14.5 | 80.20 | 83.03 | 78.13 | 81.56 | 82.44 | 86.88 |
| Retail Sale of Other Goods in Specialised Stores | 54.4 | 86.10 | 86.47 | 97.07 | 85.93 | 88.24 | 87.28 |

Table 2: Annual Changes in Indices of Distributive Trade from Quarter-2 2019/20 to Quarter-3 2020/21

| Base Period July 2016 to June 2017=100 | Weight | FY 2019/20 |  |  | FY 2020/2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry Group |  | Quarter-2 | Quarter-3 | Quarter-4 | Quarter-1 | Quarter-2 | Quarter-3 |
| Total Trade | 1,000.0 | -5.7 | -10.2 | -0.6 | -3.7 | 4.6 | 4.8 |
| Wholesale \& Retail Trade and Repair of Motor Vehicles and Motor Cycles | 99.3 | -6.6 | -4.0 | 0.7 | 9.1 | -6.0 | -5.3 |
| Wholesale Trade Except of Motor Vehicles and Motor Cycles | 416.0 | -10.8 | -11.9 | -4.1 | -8.4 | 8.2 | 6.6 |
| Retail Trade Except of Motor Vehicles and Motor Cycles | 484.7 | -0.9 | -9.8 | 2.5 | -1.6 | 3.6 | 5.1 |
| Wholesale \& Retail Trade and Repair of Motor Vehicles and Motor Cycles | 99.3 | -6.6 | -4.0 | 0.7 | 9.1 | 5.9 | 6.5 |
| Whole sale and retail sale of new and used vehicles | 63.4 | -11.0 | -4.3 | 0.7 | 8.8 | 9.0 | 10.2 |
| Maintenance and repair of Motor vehicles | 1.6 | 10.3 | -2.9 | -16.5 | 11.0 | 10.8 | -1.9 |
| Sale of motor vehicle parts and Accessories | 17.0 | -10.7 | -3.8 | 1.8 | 3.6 | 7.7 | 8.1 |
| Sale, maintenance and repair of Motorcycles and related parts and accessories | 17.2 | 17.8 | -2.2 | 2.8 | 20.5 | -2.1 | 0.8 |
| Wholesale Trade Except of Motor Vehicles and Motor Cycles | 416.0 | -10.8 | -11.9 | -4.1 | -8.4 | 8.2 | 6.6 |
| Wholesale on a fee or contract basis | 6.2 | -6.6 | -1.6 | -1.2 | 7.0 | 10.9 | -1.6 |
| Wholesale of agriculture raw materials and Live animals | 7.6 | 4.1 | -1.1 | -4.8 | 0.2 | 3.5 | 4.0 |
| Wholesale of food, beverages and tobacco | 44.8 | -8.5 | -9.3 | -8.0 | -10.1 | -2.1 | -9.4 |
| Whole sale of household goods | 18.3 | -7.2 | -2.5 | -13.0 | -2.3 | -2.3 | 0.3 |
| Wholesale of machinery, equipment and supplies | 37.6 | 4.2 | -20.4 | 5.6 | -8.9 | 7.4 | 15.7 |
| Other Specialised wholesale | 301.5 | -13.4 | -11.5 | -3.9 | -9.2 | 10.8 | 8.6 |
| Retail Trade Except of Motor Vehicles and Motor Cycles | 484.7 | -0.9 | -9.8 | 2.5 | -1.6 | 3.6 | 5.1 |
| Retail sale in non-specialized stores | 179.5 | -1.7 | -6.7 | -2.8 | -5.4 | 1.9 | 6.0 |
| Retail Sale of Food, Beverages and Tobacco in Specialised stores | 19.8 | -3.0 | -6.1 | 3.7 | 8.4 | 10.9 | 6.7 |
| Retail sale of automotive fuel in specialized stores | 97.0 | 6.7 | -3.3 | 10.9 | -0.5 | 6.9 | 3.6 |
| Retail sale of Information and Communication Equipment in Specialised |  |  |  |  |  |  |  |
| Stores | 31.4 | 5.7 | -13.9 | 16.0 | 10.8 | 9.8 | 4.6 |
| Retail sale of Other Household Equipment in Specialised Stores | 88.0 | -1.2 | -15.5 | 0.1 | 1.3 | -0.4 | 8.3 |
| Retail Sale of Cultural and Recreational Good in Specialised Stores | 14.5 | -7.2 | -9.2 | -4.9 | -18.1 | 2.8 | 4.6 |
| Retail Sale of Other Goods in Specialised Stores | 54.4 | -6.5 | -11.5 | 5.9 | -7.7 | 2.5 | 0.9 |

Table 3: Quarterly Changes in Indices of Distributive Trade from Quarter-2 2019/20 to Quarter-3 2020/21

| Base Period July 2016 to June 2017=100 | Weight | FY 2019/20 |  |  | FY 2020/2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry Group |  | Quarter-2 | Quarter-3 | Quarter-4 | Quarter-1 | Quarter-2 | Quarter-3 |
| Total Trade | 1,000.0 | -4.1 | -6.4 | 4.5 | 2.6 | 4.2 | -6.2 |
| Wholesale \& Retail Trade and Repair of Motor Vehicles and Motor Cycles | 99.3 | 4.9 | -2.7 | -3.0 | 10.1 | -9.6 | -2.0 |
| Wholesale Trade Except of Motor Vehicles and Motor Cycles | 416.0 | -9.7 | -5.3 | 5.0 | 2.0 | 6.7 | -6.7 |
| Retail Trade Except of Motor Vehicles and Motor Cycles | 484.7 | -0.6 | -7.9 | 5.6 | 1.8 | 4.6 | -6.4 |
| Wholesale \& Retail Trade and Repair of Motor Vehicles and Motor Cycles | 99.3 | 4.9 | -2.7 | -3.0 | 10.1 | 1.8 | -2.1 |
| Whole sale and retail sale of new and used vehicles | 63.4 | 5.7 | -5.7 | -5.1 | 15.0 | 5.9 | -4.6 |
| Maintenance and repair of Motor vehicles | 1.6 | 5.4 | 4.9 | -13.9 | 16.6 | 5.3 | -7.1 |
| Sale of motor vehicle parts and Accessories | 17.0 | -6.5 | 0.8 | 12.1 | -1.9 | -2.9 | 1.2 |
| Sale, maintenance and repair of Motorcycles and related parts and accessories | 17.2 | 18.0 | 1.6 | -8.9 | 10.3 | -4.1 | 4.6 |
| Wholesale Trade Except of Motor Vehicles and Motor Cycles | 416.0 | -9.7 | -5.3 | 5.0 | 2.0 | 6.7 | -6.7 |
| Wholesale on a fee or contract basis | 6.2 | 0.9 | 4.7 | -11.9 | 15.0 | 4.5 | -7.1 |
| Wholesale of agriculture raw materials and Live animals | 7.6 | -13.7 | 9.0 | -0.4 | 6.9 | -10.8 | 9.5 |
| Wholesale of food, beverages and tobacco | 44.8 | -3.4 | -15.9 | 1.0 | 9.5 | 5.2 | -22.1 |
| Whole sale of household goods | 18.3 | 8.7 | -7.7 | 3.3 | -5.7 | 8.6 | -5.3 |
| Wholesale of machinery, equipment and supplies | 37.6 | -4.0 | -15.8 | 10.8 | 1.6 | 13.3 | -9.3 |
| Other Specialised wholesale | 301.5 | -12.8 | -2.0 | 5.3 | 1.0 | 6.4 | -4.0 |
| Retail Trade Except of Motor Vehicles and Motor Cycles | 484.7 | -0.6 | -7.9 | 5.6 | 1.8 | 4.6 | -6.4 |
| Retail sale in non-specialized stores | 179.5 | 2.1 | -10.6 | 2.9 | 0.8 | 10.0 | -7.0 |
| Retail Sale of Food, Beverages and Tobacco in Specialised stores | 19.8 | 12.0 | -17.3 | 16.1 | 0.8 | 14.6 | -20.4 |
| Retail sale of automotive fuel in specialized stores | 97.0 | 1.5 | -5.5 | 3.4 | 0.4 | 8.9 | -8.4 |
| Retail sale of Information and Communication Equipment in Specialised Stores | 31.4 | -6.8 | -5.2 | 16.8 | 7.4 | -7.6 | -9.7 |
| Retail sale of Other Household Equipment in Specialised Stores | 88.0 | -0.8 | -8.9 | 2.2 | 9.6 | -2.5 | -0.8 |
| Retail Sale of Cultural and Recreational Good in Specialised Stores | 14.5 | -19.5 | 3.5 | -5.9 | 4.4 | 1.1 | 5.4 |
| Retail Sale of Other Goods in Specialised Stores | 54.4 | -7.5 | 0.4 | 12.3 | -11.5 | 2.7 | -1.1 |

